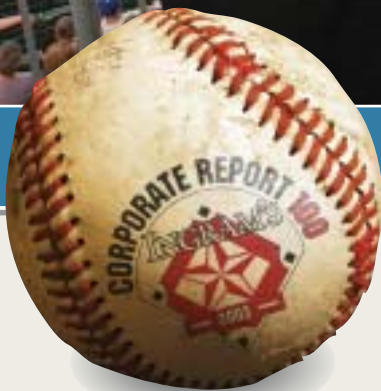


# FREIGHTQUOTE.COM NAMED FASTEST-GROWING BUSINESS IN THE GREATER KANSAS CITY AREA



## NUMBER ONE

(l-r) Susan Wulff, Scott Hagenkord, Lynn Webb, Joseph Whelan, Julie Cirilincuina, Tim Barton, Jason Beer and Joe Massman.

## freightquote.com

1<sup>st</sup> Year

**Gross Revenue:** 2002: \$46,200,000 1999: \$800,000 **Growth: 5,675.00%** **Full-time employees: 247**

Is Tim Barton a hustler or what? While enjoying a night at this T-Bones game, freightquote.com's Chairman and CEO managed to pull off a major deal between innings on his cell phone and then hustle back to win the horsey race around the bases. Barton's Overland Park-based company is proof that the dotcom bubble was not all just hot air. Barton launched freightquote.com five years ago, in August 1998. The timing proved fortuitous for *Ingram's* four-year growth window and accounts for the company's eye-popping 5,675% increase in revenue. The firm's success is more than a number's game. It offers unique supply chain tools that link all the parties involved in producing and distributing a given product. freightquote.com adds sufficient value that *Forbes Magazine* has listed it among their "Best of the Web" rankings for the past three consecutive years.